

	A	B	C	D	E	F	G	
1	*****							
3	FISCAL (1986)							
4	*****							
6	1983 SALES		118729	131851	146648	126492	123448	1
7	1984 SALES		124403	131378	145654	123203	119912	1
8	1985 SALES		103981	107313	127632	114550	113728	1
9	1986 SALES		101958	110098	116592	107577	103232	1
10	PERIOD END DATE		9/21	10/19	11/16	12/14	1/11	2
11	*****							
13	*****							
15	Market	.00	0	0	0	0	0	0
16	-----							
18								
19	Liquor / Beer	14.00	13696	15757	13918	15814	15175	18
20	Wine	15.00	13545	14233	15517	16943	16259	19
21								
22	Budget Sales Y-T-D			218893	330058	443014	551407	6
23								
24	Cost of Sales:							
25	Food cost	37.25	31059	31300	30366	29874	28667	34
26	Bar cost	18.00	4742	2283	2372	2846	2732	3
27	Misc. bar	4.50	815	625	631	712	683	
28	Wine cost	34.00	5040	4899	5984	5761	5528	6
29	-----							
31	-----							
33								
34	Labor:							
35	Production wages	19.00	22887	23230	22956	21462	20595	24
36	Management wages	4.84	7360	7490	5840	5300	5300	5
37	-----							
39	Payroll tax	9.85	2677	2738	2497	2636	2551	2
40	Workmans comp.	4.10	1214	1265	1172	1097	1062	1
41	Group Ins(rest)	.51	785	807	797	550	550	
42	Group Ins(mgrs)	.35	240	240	240	470	470	
43	-----							
45								
46								
47								
48	Contr. Overhead:							
49	Linen & Laundry	1.00	1187	1202	1405	1130	1084	1
50	Uniforms	.25	1023	-191	-214	282	271	
51	Menu Expense	.35	114	818	0	395	379	
52	Bar supplies	.12	6	51	0	136	130	
53	Rest. supplies	1.45	2795	2151	2578	1638	1572	1
54	Replacements	.85	1409	56	676	960	921	1
55	Tax/Lic/Permits	.09	0	67	0	102	98	
56	Telephone	.35	280	152	32	395	379	
57	Office supplies	.30	341	374	703	339	325	
58	Credit card discount	1.85	1786	1228	2164	2090	2005	2
59	Bad Debt Expense	.06	272	-242	141	75	75	
60	Cash over/short	.02	23	-8	0	25	25	
61	Data processing fees	.39	619	339	1072	400	400	
62	Build/maintenance	1.40	1046	953	1402	1581	1518	1
63	Equip/maintenance	1.10	1134	1028	1221	1243	1192	1
64	Security services	.00	0	0	0	0	0	
65	Utilities	1.80	2210	2210	2210	2100	2100	2
66	Equipment rent	.56	346	763	1052	650	650	
67	Advertising	2.00	498	618	3126	2259	2168	2

68	Promotion	.06	125	0	0	75	75
69	Music/Entertainment	.66	60	17	70	1000	1000 1
70	Market research	.06	211	70	110	50	50
71	Employee relations	.15	404	543	186	125	125
72	Professional fees	.43	500	500	690	500	500
73	Auto (restr)	.41	0	500	316	550	550
74	Dues & Subscr.	.05	113	0	10	56	54
75	Storage rent	.12	119	218	248	125	125
76	-----						
78	-----						
80	-----						
82	Oper. Income (Loss)	20.85	12063	25096	19112	23967	2248529
83							
84	Occupation:						
85	Rent	8.00	8440	9071	8893	9036	867110
86	Common area	.00	0	0	0	0	0
87	Equipment lease	1.26	1375	1627	1375	1500	1500 1
88	Personal Prop. tax	.19	225	225	225	225	225
89	Real Prop. tax	.18	209	209	209	209	209
90	General insurance	1.51	1000	1000	1000	2030	2030 2
91	Interest	.41	893	893	893	365	365
92	Depreciation	2.56	3027	3027	3027	3027	3027 3
93	-----						
95	-----						
96							
97	Operating Profit	6.74	-3106	9044	3490	7575	645711
98	-----						
101	-----						
103	-----						